Markka Trading Company

1 November 2010

By email

The Lira Steamship Company
inquiries@lirass.com

Dear Sirs

Vessel Availability – laycan 15 December 2010
Escudo to Schilling

Having recently chartered one of your vessels to carry our bagged Ammonium Nitrate to Schilling, we are pleased to inform you that we have a further voyage requirement for carriage of 15,000mt of AN from Escudo to Shilling, loading on or about 15 December 2010.

Could you please advise vessel availability and quote on freight costs for this voyage.

We look forward to working with you again.

Yours faithfully
MARKKA TRADING COMPANY

15 November 2010

Lira Steamship Company

By email

Markka Trading Company
shippingops@markka.com

Dear Sirs

Your letter of 1 November 2010

We refer to your letter of 1 November 2010 and our telephone conversation yesterday.

We are delighted to have the opportunity to work with you again.

Please fine **enclosed** a voyage charterparty for your consideration. You will see that it contains all of the terms we discussed when we spoke yesterday.

We are committed to the safe and efficient carriage of your cargo from Escudo to Schilling without incident, delay or deviation.

We look forward to hearing from you as to whether the terms of the Charterparty are acceptable.

Yours faithfully
LIRA STEAMSHIP COMPANY